



IBBI Register Valuer
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(Institution of Valuers Membership No 1M - 1005)

COMPANY PROFILE

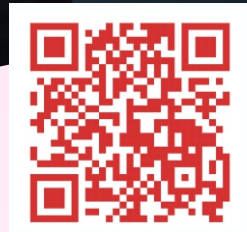
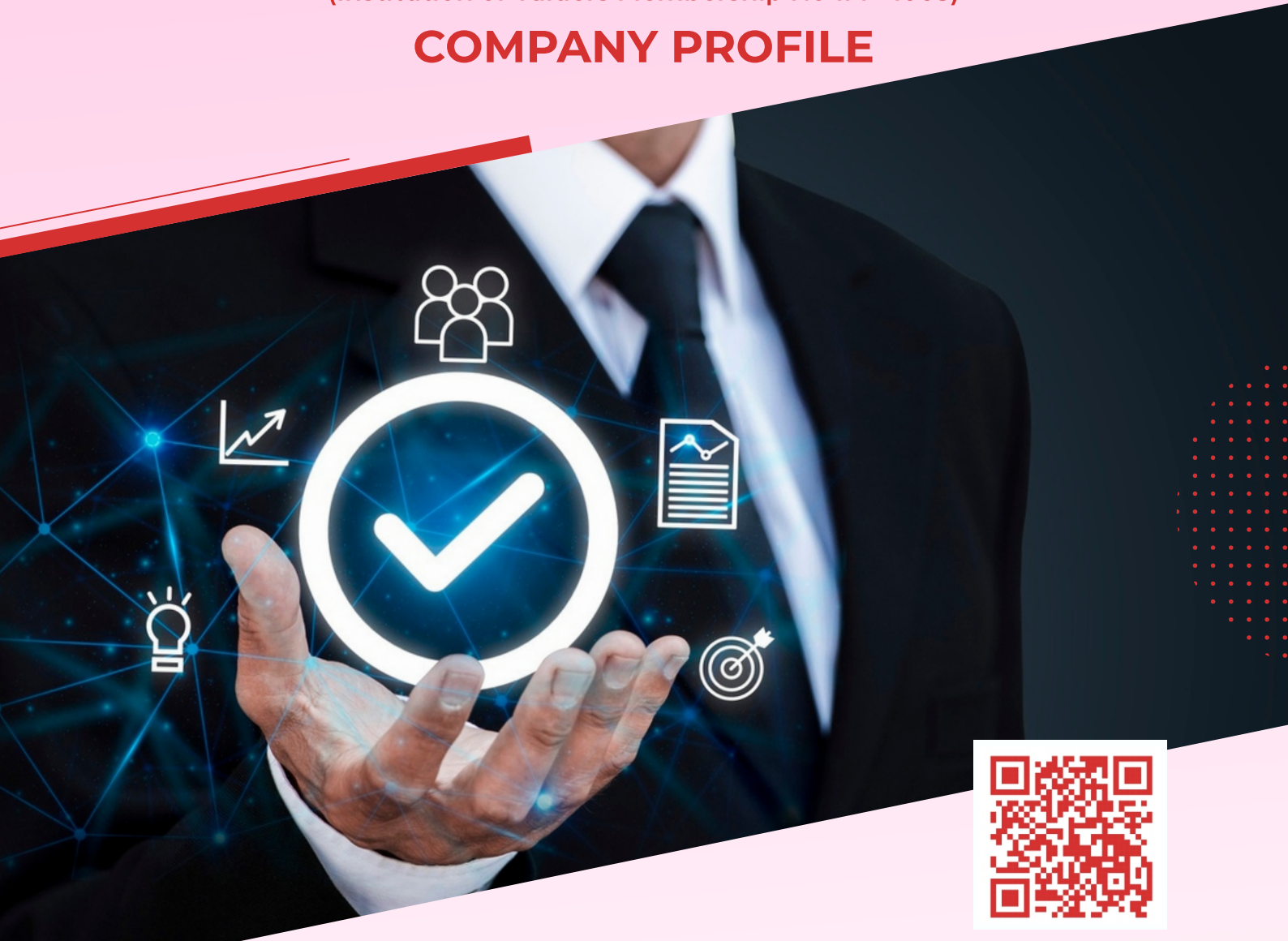


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Founded in 2018, Sthapatya (SEAPL) has expertise in providing consultancy services related to valuation, budgeting, feasibility studies, project reports, cost estimation, Chartered Engineering Services etc, for various sectors.

We pride ourselves on our in-depth knowledge of various sectors, wide network of experts, understanding of govt policies and their long-term implications, business analysis, latest ESG norms and much more, but most importantly, we take pride in choosing partnerships over profits. This philosophy has and continues to reward us with meaningful projects and a lasting business legacy. Our pan India presence ensures we have the reach to offer best in the class valuation and advisory services to all our esteemed clients.





Our Vision

Our vision is to be the leading Consultant and Valuation expert and value creator in India along with other regions for all our clients. We consistently strive to develop effective collaborative partnerships, based on transparency and mutual trust, which serve to build enduring relationships.

Relationships that lead to genuine value creation, unlock wealth and leave behind a lasting legacy. And as we expand, we remain committed to the principles of transparency and trust, which have served our company & clients through-out the years.

We aspire to be a world-class valuation, project management and allied engineering services provider with a customer-centric approach to everything we do.

Our Mission

Our core values shape our culture and define who we are. They underscore our sincere commitment to our clients, communities and to each other, which provide direction for everything we do.

We strongly believe in teamwork, ethics and excellence. Our clients rely on us to act in their best interests. It's a responsibility we take seriously, which is why we're committed to clear principles, a strong sense of decency and the highest global standards.

We are committed for customer satisfaction through innovations and regulatory compliance with time-bound delivery enabled by a customized approach.





TECHNOLOGY & INNOVATION

Be a technology driven company and use it for enhancing market presence and sharpen the product delivery.

REGULATORY SYNERGY

Highest level of appraisal of ever-evolving regulatory requirements and Synergise the business activities accordingly.

EMERGING MARKET

Focus on emerging and newer markets rather than the traditional paths of growth. Be the leader and Innovator in the operating segments.

DUE DILIGENCE

Make due-diligence the mantra in all spheres of activities to minimize pilferage and augment efficiency.



Key Function Areas



OVERALL EXPERTISE

To provide business consultancy, advisory, valuation, budgeting and cost-estimate services.



COVER ALL BASES

To insure against losses, damages and risks of all kinds that may affect our clients. We believe in covering all possible risk aspects.



ENGAGE WITH THE AUTHORITIES

To enter arrangements with government departments, civil authorities, statutory bodies and other undertakings that may help in achieving our main objectives.



INFORMATION IS KEY

To collect & provide information & to organize information cells & data banks, related to industrial, agricultural, development of industries & other economic activities to our clients for a well-informed decision-making process.



SMOOTH EXECUTION

To enter into contracts of indemnity/ guarantee, to ensure the execution of any contract or obligation, processing of the due payment and repayment of any debt/ liability present or future or contingent on the performance of any contracts/ obligations of any persons, firms or company or body corporate.





At Sthapatya, we view every client relationship as a long-term partnership and believe that our accomplishments are a reflection of their success. Since we value our client's best interest, we work to offer customized strategies that suits the individual's needs of clients and identify the methods to reduce cost, improve productivity & increase profitability.

For us VALUATION is not just paperwork or routine activity. It is the biggest tool that a company has; to grow; prosper and profit without taking unnecessary risks. The philosophy has allowed us to assist our clients in securing their investments.

We provide a one-stop-solution to our clients wherein they can depend on us for all valuations & actuaries related services. Handling difficult tasks by our experienced team can give our clients more time to focus on their core competences. This specially comes handy while making decision for a new venture.





Integrity

We are result oriented and are guided by highest standard of Professional Ethics.



Quality

Quality & Excellence are our credo.



Team Work

We value Team Work.



Time Lines

We never fail to meet deadlines.



Creativeness

We always look for ways of doing things differently to satisfy our customers.



Founder

Mr. Santosh Kumar Chaudhary

MBA (Finance), LLB

Mr. Santosh Kumar is an Influencer, Strategist, Investment Banker, Merchant Banker, and Financial Advisor & ESG Consultant. He is a Capital Market Analyst with a global outreach including Government Enterprises, Multinational and Private Corporations across sectors and segments. He has exemplary Entrepreneurial & Negotiating Skills and a Visionary Leader with extraordinary influencing skills.

Additionally, He has rich experience in raising capital through various instruments in both Domestic and International Markets through his Strategic thinking and planning. He is the founder and chairman of SKCIAPL since May 2012.

Key Management Personnel

Mr. Pankaj Jain

GROUP CEO & EXECUTIVE DIRECTOR

B.Com, DBM (Business Administration)

Mr. Pankaj Jain has done Diploma Course in Business Administration from Welingkar University, Mumbai. He has career spanning nearly three decades, has built and scaled up retail mortgage business in various geographies across India. A professional who systematically & proactively plans and organizes the tasks and processes at all times, he brings with him immense knowledge in successfully leading teams across verticals such as business development, sales management, branch operations efficiencies, portfolio management, developing sales and distribution through in-house channel and open market channel. His profound skills and hunger to deliver have helped organizations achieve goals effectively. His ability to anticipate issues & deploy resources appropriately has increased competency, productivity & service orientation.



Mr. Amod Ashok Gokhale

EXECUTIVE DIRECTOR & CEO

B.ENG. (Civil)

IBBI Registered Valuer

He is qualified civil engineer having 28 years done 9000 plus property valuation assignment so far including APF reports, Project Study, Income Tax Valuations. Registered under section of 34Ab of income tax act, also registered under insolvency and bankruptcy board of India (IBBI) or Asset class land & Building. Of rich experience in construction of rise buildings, industrial and commercial structure. Built more than 10lakh sq. fit of construction. Had 16 years of rich experience. In the field of valuation in Asset class land and building.

Mr. Santosh Ramchandra Chiplunkar

EXECUTIVE DIRECTOR

B.ENG. (Mech)

IBBI Registered Valuer

Bachelor of Mechanical Engineering from College of Engineering Pune. Also done ICWA Inter and Export Management Diploma from IIEEM Bangalore. Rich and varied experience of working in the US & EU Engineering Multi-National Companies in India in diversified roles including Sourcing, Manufacturing and Logistics Was part of Top Management for last 16 years. Worked as Sourcing Head for 6 years responsible for Capex, Raw Material & Components and bought out parts worth 350 Cr. every year. Also worked very successfully last 10 years as Factory head, responsible for production of over 400 Cr. Have deep knowledge on various Industrial processes, Capex Purchase, Depreciation, Fix Asset register, Disposal of old machines, Auctions. After taking early retirement, cleared IBBI Valuation Examination for Asset Class - Plant and Machinery, Equipment and received Certificate of Practice in September 2022.



Mr. Navaneethakrishnan Balasubramanian

TECHNICAL ADVISOR

Plant & Machinery/Equipment

B. Eng. (Mech.), MBA (Finance)

IBBI Registered Valuer

He has Overall 27 years plus of experience in the fields of Engineering Projects, Projects Management, Risk Management, Underwriting & Claims & Assets Valuation. He is specialist in Plant & Machinery Valuation for Banking and Financial Institutions Advance, Liquidation and other purposes, Land & Building Valuation under INCOME TAX ACT. He had successfully delivered Fixed Assets Valuation assignments since 2015, including Valuation of Seaport Coal & Fertilizer terminals Plant & Machinery. Total Value of all the assets Valued in last 8 years minimum of INR 750 crores plus approx. He is Holding Fellow membership (FIE) and "CHARTERED ENGINEER title, through "The Institution of Engineers (INDIA)", Fellow membership of "Institution of Valuers (IOV)", Fellow membership of "The Indian Institution of Valuer (INDIA) (IIV)", Masters in Real Estate, and Masters in Plant & Machinery Valuation.

Mrs. Pragya Jain

ADVISOR

Chartered Accountant

IBBI Registered Valuer

She is Certified Chartered Accountant and Registered Valuer (SFA) having Overall 15 years plus of experience. She has been providing advisory services in all range of financial services over 15 years having association with some top brands from banking and financial sector study reports in almost all sectors. Full suite of services Accounting, legal & secretarial compliances, advising on fund raising, restructuring of loans and insolvency related matters. Mrs. Pragya Jain DIRECTOR Chartered Accountant IBBI Registered Valuer She has got rich and varied experience in respective fields of specialization such as Statutory and Revenue, Management consultancy, Fund management and NPA recovery consultancy, inspection, Tax Audit, Stock Auditor, Project Implementation, Cash Management, Strategic Investments & Portfolio Management Consultancy and Statutory Audit, etc. She is also member of study group formed for best practices on valuation of financial products at Vashi ICAI Branch. She is part of Associate team of 5 fellow members on board for Valuation Advisory.





CA Mr. Siddharth Bhansali

EXECUTIVE VICE PRESIDENT / BUSINESS DEVELOPMENT

Advisor

Chartered Accountant

Mr. Siddhartha Bhansali is an All-India Rank Holder Chartered Accountant with 17+ years of experience in corporate finance, debt syndication and fund mobilization. Key areas of expertise are Financial modelling, credit risk assessment, working capital management, preparation of project finance documents including TEV and DPR, transaction structuring, Liaoning with bankers and other institutional lenders, deal negotiation, discussion on facility documents and execution, disbursement compliances, coordination with legal advisors, technical and valuation consultants, working on other forms of debt instruments such as NCD, Bonds, Commercial Papers, designing a solution for various short term and long term debt needs for any corporate within institutional framework.

Mr. A. K. Raina

EXECUTIVE VICE PRESIDENT / BUSINESS DEVELOPMENT

M.Sc.

He has more than three decades of experience in the field of Life Insurance, Housing Finance and Credit Card and has worked in the key managerial positions. He has vast experience in the field of life insurance and has handled many assignments like marketing, HR, training, finance and customer services. He has experience in housing finance business as he has headed two biggest regions of LIC Housing finance namely Western Region and Northern Region. He has handled all types of housing loans like home loans, project loans, LAP and LRD. His last assignment was as General Manager LIC Card Services Ltd, and was responsible for the marketing of cards PAN India. He was also responsible for formulation of policies and regulatory compliances of the company.



Business Development Team

Mr. Bhaskar Jha

EXECUTIVE VICE PRESIDENT / BUSINESS DEVELOPMENT
B.Sc., LLB.

He has over three decades of experience in Administration, Human Resource management, Corporate Planning & Governance, Corporate Training & Development

Mr. GVV Bhaskar

EXECUTIVE VICE PRESIDENT / BUSINESS DEVELOPMENT
Advisor B.Com

He is a Graduate from Osmania University. He carries over three decades of experience of Business Development in Real Estate, Cement, Paper Industry and has vast experience of consultancy with Govt, PSUs and Corporate Sector Companies

Mr. Sanat Panda

EXECUTIVE VICE PRESIDENT / BUSINESS DEVELOPMENT

He has over 10 years of experience in Business Development with Govt/PSU's & Strategic Advisory in financial services & Event Management for Govt/Global entities and consulates. He is a Postgraduate in Management from ICFAI Hyderabad and MBA in (Finance & Marketing).



Mr. Devendra Ramola

EXECUTIVE VICE PRESIDENT / BUSINESS DEVELOPMENT
Advisor B.Com

He has been strength in the overall growth of STHAPATYA/SKCIAPL Group. He is Graduate and has Three Decades of Experience in Insurance and Financial Service Sector.

Mr. Priyank Goel

V.P. BUSINESS DEVELOPMENT(North India)
B.Eng.

He is a qualified engineer based at Corporate Office, Delhi has experience of above ten years with an exposure to the domestic & international financial & Securities market and real estate. He has extensively worked in overseas markets of Dubai and London.



Real Assets Valuation



Sthapatya Evaluators provide Comprehensive Support in connection with commercial real estate investments and transactions, asset and portfolio management and optimization, financing and debt advisory. Our real estate consulting services help our clients maximize the value of their real estate holdings and make important business decisions with confidence. Our team brings technical and industry expertise and local market knowledge to our clients and are experts in all real estate like below sectors.

- Land: Undeveloped property and vacant land.
- High End Houses : Prime residential real estate built for individuals and families.
- Commercial Property: Typically includes analysis of cash flow, rate of return and location advantage.
- Housing Societies : Residential real estate valuation focused to builders and large corporates.
- Agricultural Land : Focus on the production capacity and yield/income as an asset..
- Tangible Asset Valuation : All property valuation, APF Reports Project Valuation, Taxation, Insurance



Plant & Machinery Valuation



PLANT & MACHINERY VALUATION Sthapatya has a strong Techno-Commercial Consultancy Team of professionals from various disciplines such as civil, mechanical, chemical, textile, mechatronics, electrical, electronics, including char-tered accountants & cost accounts. We specialize in evaluating various kinds of Valuation of:

- Insurance
- Impairment study
- Disinvestment
- Asset retirement and disposal
- Merger and acquisitions
- Taxation and regulatory
- Debt restructuring

And also deals in industrial assets like :

- Warehouses : Study of rental yields and long term government policy benefits.
- Logistics Shades : Low cost hubs that derive their primary value from various factors. Factory : Involves a broad understanding of the processes/business.
- Machinery : Study of functional capabilities v/s the future utility & new tech.
- Industrial Shades : Validating the utility of housing unit for plants & machinery.

Design Consultancy & Project Management Services



With one of our core competence as Design Consultancy & Project Management Services Provider, we can propose interventions for our clients that help them control the project costs, rationalize the construction process and streamline the project delivery in order to generate maximum value.

Financial Valuation



Our team of business valuation experts recognizes that a valuation is not a simple exercise of numbers. We spend time working to understand the business dynamics and its key value drivers. We draw on extensive experience and apply relevant valuation methodologies. We combine this with our deep sector knowledge and benchmarking analysis to offer value-added advice.

- Mortgage Valuation: Understand whether the business/assets will act as viable security.
- Company Valuation : General process of determining the economic value of a whole business or company unit.
- Securities and Equity valuation: Gauging value of the security and understand if it is driven by the fundamentals of the firm's underlying business or not



Project Feasibility & Estimates



A good feasibility study considers all of a project's relevant factors to assess the likely successful project completion. Thus giving clear understanding of the value expected and cost incurred. Our approach hinges on a three step solution:

Success-Factor

Consider many factors as possible, as including economic, technical, legal, human resource and effective scheduling to determine whether a project can Succeeded.



Key Sector Expertise



Supply Chain Management



Investment in new startup



New business development



Commodity products



Safety Engineering



Real Estate Sector



Lean Manufacturing



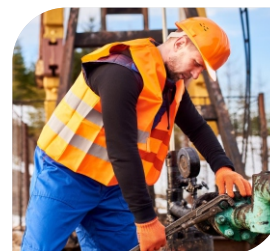
Automobile & Allied



Environmental Engineering



Petroleum & oil gas engineering



Refining, mining, marketing



Import & Export of commodity





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EVALUATORS & ACTUARIES PVT. LTD.

Registered Office:

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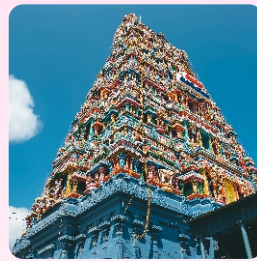
Our Locations:



Delhi



Mumbai



Chennai



Bangalore



Hyderabad



Chandigarh

